

HORNER & ASSOCIATES, LLC
116 DEER RUN COURT
HARLEYSVILLE, PA 19438
215.513.0312
STEVE.HORNER@COMCAST.NET

David Newman
121 Rodney Circle
Bryn Mawr, PA 19010

Dear David:

On behalf of The Delaware Valley Consultants, I would like to thank you for speaking to our members about effective marketing, sales, and business building strategies.

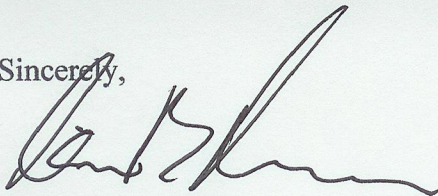
Based on extremely positive member response, it is clear that our members and guests very much enjoyed your presentation and got tremendous value from it.

As a speaker and professional presenter myself, I'm an extremely tough critic when it comes to speakers. Your presentation was right on target: practical, nuts-and-bolts, and loaded with valuable resources, new ideas, strategies, tools, and tactics that all consultants can benefit from. As you saw, we had a very senior group in the room, and you really hit it out of the park!

In over 30 years of my professional career, I've rarely seen your unique combination of professionalism, humor, mile-a-minute content, and high level of personalization and audience engagement.

In part due to the interest generated by your presentation, our group continues to grow and expand. Thanks again for providing such a high level of value. You were a pleasure to work with, and we'd love to have you back in the future!

Sincerely,

A handwritten signature in black ink, appearing to read "Steven M. Horner", written in a cursive style.

Steven M. Horner
Founder, Delaware Valley Consultants